



**The #1 Stop For Your Employment Needs!**

## NEWSLETTER

**Fall 2012**

A publication of the One-Stop Job Market Partners' Association. Edited by Department of Labor, Licensing & Regulation staff in Salisbury, Maryland.

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To be notified by email when the latest edition of the newsletter is posted on our website, or to comment regarding this issue, please contact Greg Eberts at [geberts@dllr.state.md.us](mailto:geberts@dllr.state.md.us).

## One-Stop Job Market Salisbury Area Chamber of Commerce 7th Annual Job Fair

By Greg Eberts, Lower Shore Labor Exchange Administrator  
Department of Labor, Licensing & Regulation,  
Division of Workforce Development and Adult Learning



The 7<sup>th</sup> annual job fair co-sponsored by the One-Stop Job Market and the Salisbury Chamber of Commerce will be held on Thursday, October 18, 2012. It will take place at the Centre at Salisbury from 3:30pm to 7:00pm.

This event has seen ever increasing participation by job seekers since 2006. Job seekers can learn more about the employers attending by visiting our website at: <http://www.onestopjobmarket.org/JobFair/JobFair12Employers.pdf>

Job seekers should plan to attend, dressed for success with resumes in hand. Employers from various industries will be present.

Employers can sign up by visiting our website and downloading the employer registration form at: <http://www.onestopjobmarket.org/JobFair/JFEmployerFlyer2012.pdf>

For more information, please email us at: [salisbury@dllr.state.md.us](mailto:salisbury@dllr.state.md.us)

## Job Market Quarterly Activities July Through September 2012

By Greg Eberts, Lower Shore Labor Exchange Administrator

The One-Stop Job Market participates in a variety of workforce development activities on the Lower Shore. This is to provide a brief overview of the wide range of partner sponsored workshops, meetings, and events that were held from July through September 2012.

**Workshops** - The following workshops and training sessions were held during the period:

- Department of Labor, Licensing & Regulation (DLLR) Early Intervention Job Search Workshops
- DLLR/Lower Shore Workforce Alliance (LSWA) WIA Orientations
- DLLR EUCREA Orientations for Unemployment Insurance Claimants
- Department of Social Services (DSS) Orientation For New Customers
- DSS Customer Assessments
- Chesapeake College GED Wicomico Adult Program
- LSWA Start Your Own Business Workshop
- Telamon English As A Second Language Training
- Telamon English In The Workplace Training
- Telamon Customer Workshop
- Tri-County Workforce Development Initiative (TCWDI) Life Skills Training
- TCWDI Money Management Workshop

**Events** - Staff were involved in the following employment and training related activities during the quarter:

- DSS Advisory Board Meeting
- DLLR/LSWA/Telamon/Tri-County Council Migrant Seasonal Farmworker Review
- Job Corps Orientation
- LSWA Youth Vendor Meeting
- LSWA Workforce Investment Act (WIA) Counselors' Meetings
- LSWA WIA Assessments
- One-Stop Job Market Leadership Meetings
- Shore Transit Defensive Driving Training
- Shore Transit Advisory Board Meeting
- Telamon Food Distribution
- Telamon Staff Meeting
- Tri-County Council Staff Meeting
- Tri-County Council Event Planning Committee
- Tri-County Council Business Resource Networking Meeting
- Unemployment Insurance Appeals Hearings
- WIB Steering Committee Meeting

**Job Fairs** - Businesses regularly use the Job Market facilities to recruit and interview new employees. The following employers held job fairs at the One-Stop Job Market or Job Market employees participated in off-site job fairs held by these employers during the period:

- CVS Pharmacy
- Delmarva Home Care Solutions
- Kids Care Anywhere
- Manpower
- Sales Focus

For a complete list of upcoming activities, please go to the Yahoo calendar located at: <http://calendar.yahoo.com/lbjm03> .

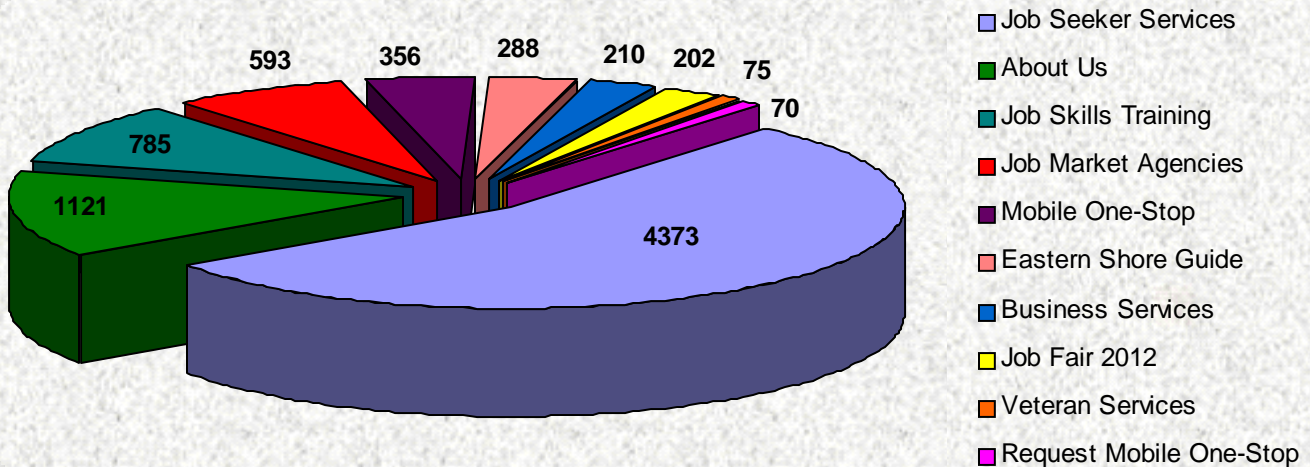
Check back often as the calendar changes daily.

# Welcome to the **One-Stop Job Market**

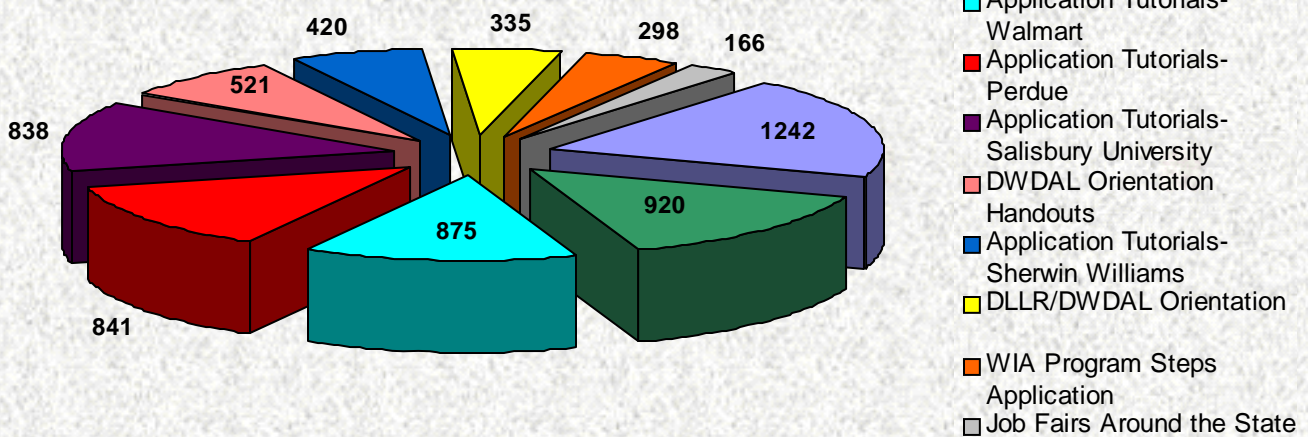
Quarterly Web Stats  
 July–September 2012  
[www.onestopjobmarket.org](http://www.onestopjobmarket.org)

Visits	27,265
Hits	227,288
Downloads	27,345
Average Time on Site	3 minutes 13 seconds

## Most Viewed Pages



## Most Downloaded Media



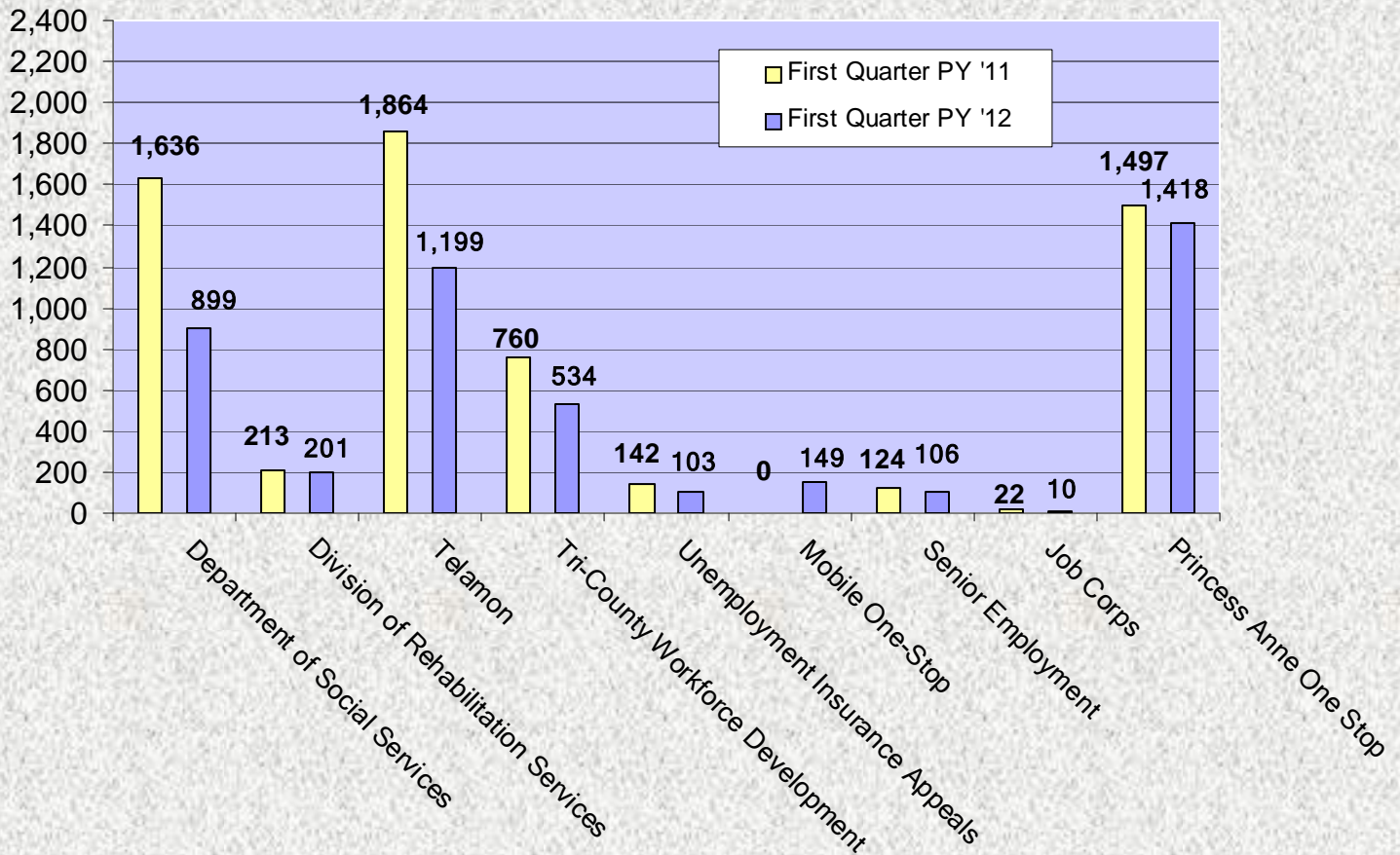
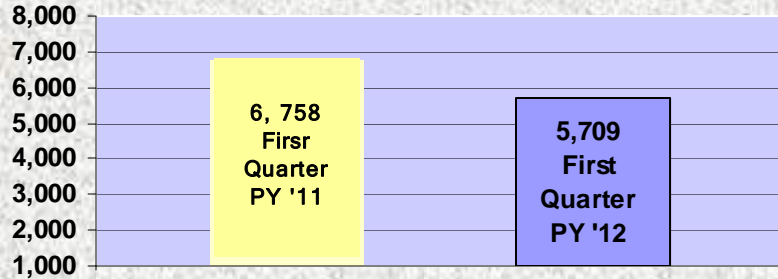
# Customers Served

## Quarterly Charts

Program Years 2011 and 2012 First Quarter Over Quarter

### Department of Labor, Licensing & Regulation

The chart at right represents activity of the Department of Labor, Licensing and Regulation (DLLR) only. All Job Market customers qualify for DLLR's universally accessible labor exchange services. As a result, the agency serves large numbers of job seekers and this chart provides additional detail.



An activity report with a full listing of agency services by quarter is available on pages 5-6

# One-Stop Job Market Customers Served

Program Years 2011 and 2012 First Quarter Over Quarter Table

AGENCY	July 1, 2011 – September 30, 2011	July 1, 2012 – September 30, 2012
<b><u>MD Workforce Exchange</u></b>		
Early Intervention	233	221
Job Openings Received	1,329	1,257
Workforce Exchange Walk-ins	6,291	5,488
<b><u>Department of Social Services</u></b>		
Wor-Wic CC Pre-employment Class	141	68
Orientation	316	341
Customers Assisted With Transportation	3,814	1,816
Customer Walk-Ins	1,636	899
Temporary Cash Assistance	383	385
<b><u>Div. of Rehabilitation Services</u></b>		
Customers Served	213	201
<b><u>Telamon Corporation</u></b>		
Employment/Training	216	167
Emergency Assistance	127	114
Housing Counseling	118	49
Translation	2	19
Food Pantry	772	376
EWP (ESL) Class	260	209
ESL Lab	200	61
Out-of-School Youth	121	164
GED Class	48	0
Other	0	40
<b><u>Tri-County Workforce Development</u></b>		
Referred to Life Skills	42	25
Enrolled Into Life Skills	24	14
Completed Life Skills	20	11
Customers Served	760	534
Assessment	20	11
Work Experience/Community Services	159	352
Day care	666	494

\* Denotes activity not tracked this period

# One-Stop Job Market Customers Served

Program Years 2011 and 2012 First Quarter Over Quarter Table

AGENCY	July 1, 2011 – September 30, 2011	July 1, 2012 – September 30, 2012
<b><u>Unemployment Insurance</u></b>		
Appeals Hearings	142	103
<b><u>One Stop Mobile Unit</u></b>		
Total Number of Clients	+	149
MD Workforce Exchange	+	131
MD Workforce Exchange Resume	+	30
Other Job Search Engines	+	0
Employment Applications	+	42
WinWay Resumes	+	2
Referrals to One-Stop Training	+	17
Other	+	16
<b><u>Senior Employment &amp; Training</u></b>		
Total Participants Served	124	106
Job Search Inquiries	10	10
Services to the Elderly Community	64	46
Unsubsidized Placements	4	0
New Participants During Quarter	0	0
Exits During Quarter	8	2
<b><u>Job Corps</u></b>		
Youth Interviewed	22	10
Enrolled in A Job Corps Center	6+9 pending	3
<b><u>Princess Anne One-Stop Walk-ins</u></b>		
	1,497	1,418

\* Denotes activity not tracked this period      + Out of service during this time period

Salisbury Area Chamber of Commerce &  
One-Stop Job Market Presents

2012 **Job  
Fair**

**When & Where:**

**Thursday**  
**October 18, 2012**  
**3:30 - 7:00 p.m.**

**The Centre at  
Salisbury**  
(2300 N. Salisbury Blvd.)

**Tens of thousands of people visit the mall each day, can you  
afford to miss an opportunity to reach so many?**

**Find your next  
employee at the  
7th Annual Job Fair!**

**Sponsored by:**



- Sign up now to participate in a job fair at the Centre at Salisbury mall
- Booths will be set-up throughout the main corridors
- Open to any business seeking employees in the Lower Shore area
- 10 ft. space with an 8 ft. table and two chairs (tablecloth and skirting provided)
- Extensive advertising to local job seekers
- Space is limited!

For more information contact the Salisbury Area Chamber of Commerce  
(P) 410-749-0144 | (F) 410-860-9925  
[www.salisburyarea.com](http://www.salisburyarea.com) | [chamber@salisburyarea.com](mailto:chamber@salisburyarea.com)

# 2012 Job Fair Application

Sponsored by the One-Stop Job Market & Salisbury Area Chamber of Commerce

**Deadline to Register:  
Monday, October 8, 2012**

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Fax: \_\_\_\_\_ Email: \_\_\_\_\_

→ Types of occupations you are hiring for: \_\_\_\_\_  
\_\_\_\_\_

→ How many job openings would you like to fill? \_\_\_\_\_

→ Salary/Hourly Ranges: \_\_\_\_\_

→ Are you bringing a visual display? Yes / No

→ If yes, is it a table display [ ] or floor display [ ] and what is the height? \_\_\_\_\_

*Please note that due to the Centre at Salisbury's rules, displays higher than 6 ft. are NOT allowed. Also, if you plan to bring a large display you will need to come before 10 a.m. and set-up the display and it will not be allowed to be broken down until after the mall closes at 9 p.m.*

→ Detail any special requirements: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

***Number of spaces requested*** \_\_\_\_\_

[ ] Full payment received by October 8, 2012--\$100 per booth space

[ ] Add \$25 if you require electricity (*electrical spaces are very limited*)

Total payment enclosed: \_\_\_\_\_ (make checks payable to: SACC)

[ ] Please invoice my company to the above address.

If paying by credit card, please circle type of card: Visa      MC      Amer. Exp.

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Security Code: \_\_\_\_\_

**Date of Job Fair: Thursday, October 18<sup>th</sup> from 3:30-7:00 pm**

**Set up times:** Before 10 a.m. if bringing a large display / Before 3 p.m. if bringing small display

**Knockdown times:** After 7 p.m. only if breaking down a small display / After 9 p.m. if breaking down a large display

**Please Note:** We will mail you a letter with details about the Job Fair approximately 2 weeks prior to the event.

**Questions? Contact Shannon Mitchell at the Chamber at 410-749-0144 or  
chamber@salisburyarea.com**

Address: P.O. Box 510, Salisbury, MD 21803-0510 · Phone: 410-749-0144 · Fax: 410-860-9925

Accepted by SACC Events Director: \_\_\_\_\_ Date: \_\_\_\_\_



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Check our website [www.onestopjobmarket.org](http://www.onestopjobmarket.org) for details

**Job Fair is FREE for attendees & open to the community**

**Resume Doctor on hand to help you with your resume**

**Positions available for all age groups, experience levels, and industries**

**Come prepared with copies of your resume & remember to dress for success!**

**Sponsored by:**



For more information contact the One-Stop Job Market  
(P) 410-341-8533  
[www.onestopjobmarket.org](http://www.onestopjobmarket.org) | [salisbury@dllr.state.md.us](mailto:salisbury@dllr.state.md.us)

THE UNITED STATES DEPARTMENT OF LABOR

# GOLD CARD

## SERVICES FOR POST 9/11 ERA VETERANS

The One Stop Career Centers are ready to provide you intensive services for up to a six month period through an exciting array of career and supportive services to include:

- Case management
- Skills assessment and interest surveys
- Career guidance
- Job search assistance



### HOW TO ACCESS GOLD CARD SERVICES?

- Information about Gold Card Services can be found at [www.dol.gov/vets/goldcard.html](http://www.dol.gov/vets/goldcard.html).
- Locate your nearest One Stop Career Center by going to America's Service Locator [www.servicelocator.org](http://www.servicelocator.org) or by calling Toll-Free 1-877-US2-JOBS (1-877-872-5627) TTY: 1-877-889-5627.
- Once a One-Stop Career Center has been located, go there and present this Card.
- Information about other services and benefits can be found at [www.ebenefits.va.gov](http://www.ebenefits.va.gov) and [www.nrd.gov](http://www.nrd.gov).

*Eligible Veterans will receive priority of service in all Department of Labor funded employment and training programs*



November, 2011