



The #1 Stop For Your Employment Needs!

NEWSLETTER

Fall 2010

A publication of the One-Stop Job Market Partners' Association. Edited by Department of Labor, Licensing & Regulation staff in Salisbury, Maryland.

Lower Shore Workforce Investment Board

- Ruth Baker
- Derek Bland
- Peggy Bradford
- Margaret Dennis
- Ted Doukas
- Greg Eberts
- Paula Erdie
- Joey Gardner
- Robert McIntyre
- Freddy Mitchell
- Diana Nolte
- John Ostrander
- Bonita Porter
- Jennifer Shahan
- Renee Stephens
- Jay Tawes
- Daniel Thompson
- E.C. Townsend
- Maria Waller
- Donna Weaver
- Zoraida M. Williams
- Doug Wilson

Contact Newsletter Staff

917 Mt. Hermon Road
Salisbury, MD 21804
Phone: 410-341-6515
Fax: 410-334-3454
salisbury@dllr.state.md.us
onestopjobmarket.org

To be notified by email when the latest edition of the newsletter is posted on our website, or to comment regarding this issue, please contact Greg Eberts at geberts@dllr.state.md.us

One-Stop Job Market Quarterly Review

**By Greg Eberts, Lower Shore Labor Exchange Administrator
Department of Labor, Licensing & Regulation,
Division of Workforce Development and Adult Learning**

July through September Highlights

- Department of Labor, Licensing and Regulation (DLLR) Early Intervention Job Search Workshops
- DLLR/Lower Shore Workforce Alliance (LSWA) WIA Orientations
- Department of Rehabilitation Services (DORS) Group Orientations
- DORS Benefits Counseling
- Job Corps Orientation For New Customers
- LSWA/Tri-County Youth Enhancement Program Workshops
- MD Capital Enterprises Small Business Workshops
- Telamon English As A Second Language Training
- Telamon English In The Workplace Training
- Tri-County Workforce Development Initiative (TCWDI) Life Skills Training
- TCWDI Money Management Workshop

Upcoming Highlights for October through December

- Department of Labor, Licensing and Regulation (DLLR) Early Intervention Job Search Workshops
- DLLR/Lower Shore Workforce Alliance (LSWA) WIA Orientations
- Telamon English As A Second Language Training
- Telamon English In The Workplace Training
- Tri-County Workforce Development Initiative (TCWDI) Life Skills Training
- Department of Social Services (DSS) Orientation For New Customers
- DORS Benefits Counseling
- Job Corps Orientation
- United Parcel Service Orientations
- 5th Annual Job Fair at Centre of Salisbury

For a complete list of events please go to the Yahoo calendar

<http://calendar.yahoo.com/ljsjm03>

Check back often as the calendar changes on a daily basis.

Job Market Quarterly Highlights

By Greg Eberts, One-Stop Operator

The One-Stop Job Market participates in a variety of workforce development activities on the Lower Shore. This is to provide a brief overview of the wide range of partner sponsored workshops, meetings, and events that were held from July through September 2010.

Workshops - The following workshops and training sessions were held during the period:

- Department of Labor, Licensing and Regulation (DLLR) Early Intervention Job Search Workshops
- DLLR/Lower Shore Workforce Alliance (LSWA) WIA Orientations
- Department of Rehabilitation Services (DORS) Group Orientations
- DORS Benefits Counseling
- DORS Exploratory Career Assessment
- DORS Job Club
- Department of Social Services (DSS) Orientation For New Customers
- Fostering Our Children Until Success Program Workshops
- Job Corps Orientation For New Customers
- LSWA/Tri-County Youth Enhancement Program Workshops
- MD Capital Enterprises Small Business Workshops
- Telamon English As A Second Language Training
- Telamon English In The Workplace Training
- Telamon GED Classes (funded by a grant from LSWA)
- Telamon Green Job Capacity Training
- Telamon Supporting the Rising Individual During Empowerment Class
- Telamon Youth Program Workshops
- Tri-County Workforce Development Initiative (TCWDI) Life Skills Training
- TCWDI Money Management Workshop

Events - Staff were involved in the following employment and training related activities during the quarter:

- DSS Advisory Board Meeting
- Health Coverage Tax Credit Staff Meeting
- LSWA Board of Directors Meeting
- LSWA Staff Meetings
- LSWA Workforce Investment Act (WIA) Counselors Meetings
- LSWA WIA Assessments
- LSWA Youth Vendors RFP Review
- Maryland Classified Employees Association Informational Session
- One-Stop Job Market Leadership Meetings
- Shore Transit Directors Meeting
- Shore Transit Road-E-O Meeting
- Shore Transit Route Planning Meeting
- Shore Transit Safety Review Meeting
- Telamon Food Distribution
- Telamon Staff Meeting
- Tri-County Council Staff Meeting
- Tri-County Council Staff Training
- Tri-County Workforce Development Initiative (TCWDI) Meetings
- Unemployment Insurance Appeals Hearings

Job Fairs - Businesses regularly use the Job Market facilities to recruit and interview new employees. The following employers held job fairs at the One-Stop Job Market or Job Market employees participated in off-site job fairs held by these employers during the period:

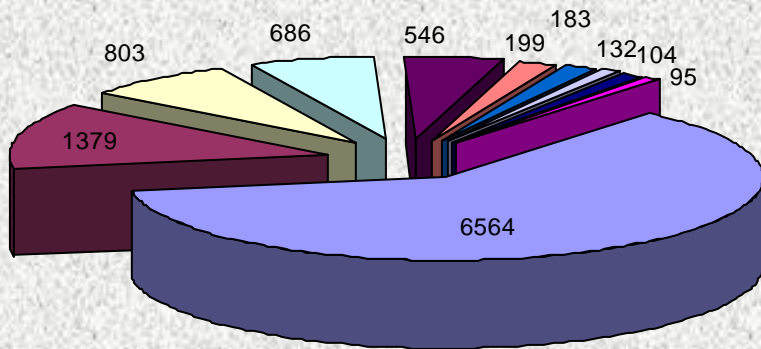
- AFLAC
- Allied Barton Security
- Mountaire Farms Inc.– Selbyville

Welcome to the **One-Stop Job Market**

Quarterly Web Stats
 July-September 2010
www.onestopjobmarket.org

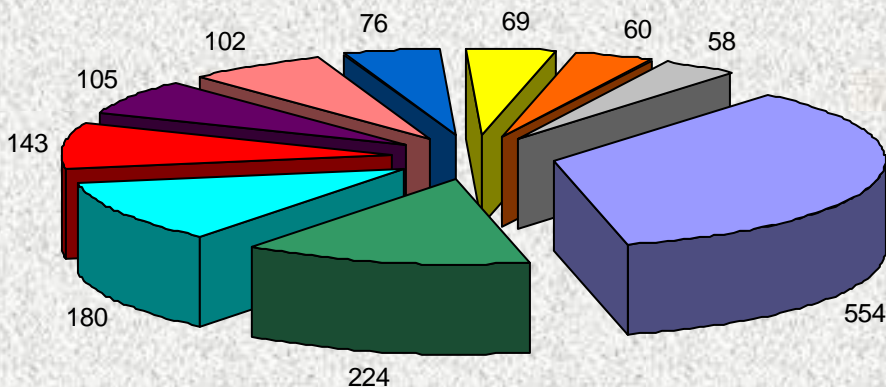
Visits	25,167
Hits	307,566
Downloads	22,305
Average Time on Site	3 minutes 24 seconds

Most Viewed Pages



- Job Seeker Services
- About Us
- Job Market Agencies
- Business Services
- Job Skills Training
- Mobile One-Stop
- Job Fair 2010
- Eastern Shore Career Guide
- Veteran's Services
- Brochures

Most Downloaded Media



- Summer 2010 Job Market Newsletter
- WIA Program Application Steps
- MWE Tip Sheet
- Job Fairs Around The State
- Skills Identification
- Dislocated Worker Service Guide
- Job Corps Brochure
- 15 Reasons Job Seekers Aren't Hired
- Shore Transit Information
- Effective Job Applications

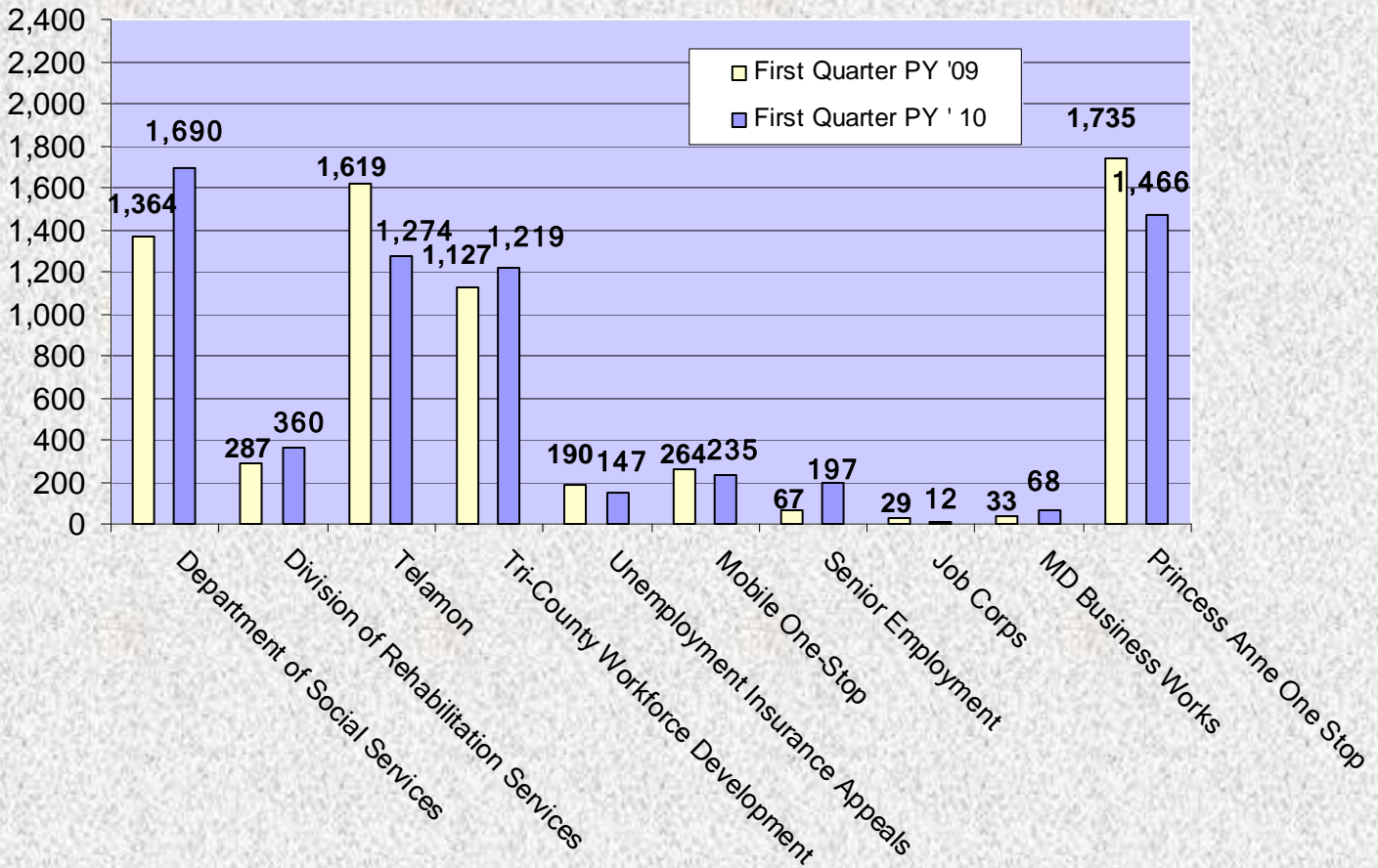
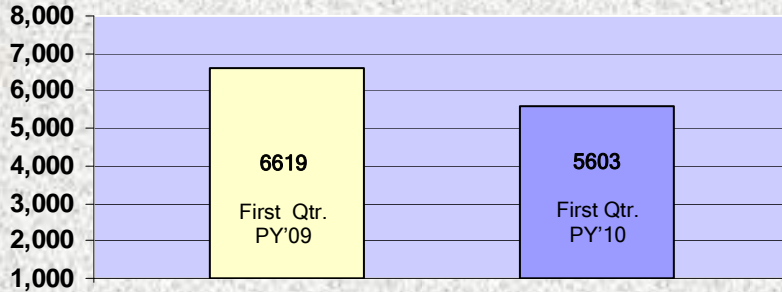
Customers Served

Quarterly Charts

Program Years 2009 and 2010 First Quarter Over Quarter

Department of Labor, Licensing and Regulation

The chart at right represents activity of the Department of Labor, Licensing and Regulation (DLLR) only. All Job Market customers qualify for DLLR's universally accessible labor exchange services. As a result, the agency serves large numbers of job seekers and this chart provides additional detail.



An activity report with a full listing of agency services by quarter is available on pages 3-4.

One-Stop Job Market Customers Served

Program Years 2009 and 2010 First Quarter Over Quarter Table

AGENCY	July 1, 2009 – September 30, 2009	July 1, 2010 – September 30, 2010
<u>MD Workforce Exchange</u>		
Early Intervention	331	252
Job Openings Received	1734	1502
Workforce Exchange Walk-ins	6619	5603
<u>Department of Social Services</u>		
Wor-Wic CC Preemployment Class	150	14
Orientation	201	345
Customers Assisted With Transportation	1435	1477
Customer Walk-Ins	1364	1690
Temporary Cash Assistance	186	322
<u>Div. of Rehabilitation Services</u>		
Customers Served	287	360
<u>Telamon Corporation</u>		
Employment/Training	105	128
Emergency Assistance	103	56
Housing Counseling	40	38
Translation	12	20
Food Pantry	544	634
EWP (ESL) Class	222	109
ESL Lab	139	135
Out-of-School Youth	45	51
ARRA Youth	376	*
Project Stride Older Youth	0	56
GED Class	33	40
Other Services	0	7
<u>Tri-County Workforce Development</u>		
Referred to Life Skills	54	81
Enrolled Into Life Skills	32	41
Completed Life Skills	23	31
Customers Served	1127	1219
Assessment	0	*
Work Experience/Community Services	39	116
* Denotes activity not tracked this period		

One-Stop Job Market Customers Served

Program Years 2009 and 2010 First Quarter Over Quarter Table

AGENCY	July 1, 2009 – September 30, 2009	July 1, 2010 – September 30, 2010
<u>Unemployment Insurance</u>		
Appeals Hearings	190	147
<u>One Stop Mobile Unit</u>		
Total Number of Clients	264	235
MD Workforce Exchange	249	198
MD Workforce Exchange Resume	244	108
Other Job Search Engines	0	92
O*Net Interest Profiler	0	33
O*Net Work Importance Profiler	0	0
Work Maturity and Employability	0	0
Career Clips	0	0
Employment Applications	24	44
WinWay Resumes	2	7
Referrals to One-Stop Training	21	47
Other	19	51
<u>Senior Employment & Training</u>		
Total Participants Served	67	197
Job Search Inquiries	100	27
Services to the Elderly Community	80	87
Unsubsidized Placements	1	1
New Participants During Quarter	5	9
Exits During Quarter	1	4
<u>Job Corps</u>		
Youth Interviewed	29	12
Enrolled in A Job Corps Center	13	0
<u>MD Business Works</u>		
Projects Initiated This Quarter	17	20
Funds Awarded	\$7405.20	\$11,550.28
Participants Trained	33	68
Industries Served	Small business, Manufacturing, Health Care	Insurance, Manufacturing, Health Care
<u>Princess Anne One-Stop Walk-ins</u>		
	1735	1466

* Denotes activity not tracked this period